



# E-Invoicing

| Num. | Qty | Units | Article Nr. | Goods, Service |
|------|-----|-------|-------------|----------------|
| 1    | 1   | pcs   |             | Food photogr   |

51,89 €  
325,00 €

E-Invoicing as driver for global, commercial and operational digitization

**Alfredo Rivera**  
Global OTC B2G Service Manager

# Alfredo Rivera

Global O2C B2G Service Manager, Procter and Gamble  
San Jose, Costa Rica 



## e-invoice Experience

12 years leading the e-Invoice for Compliance Service, implemented Brazil, Mexico, Argentina, Turkey, and lead the technical team for other 13 countries.



## Leadership profile

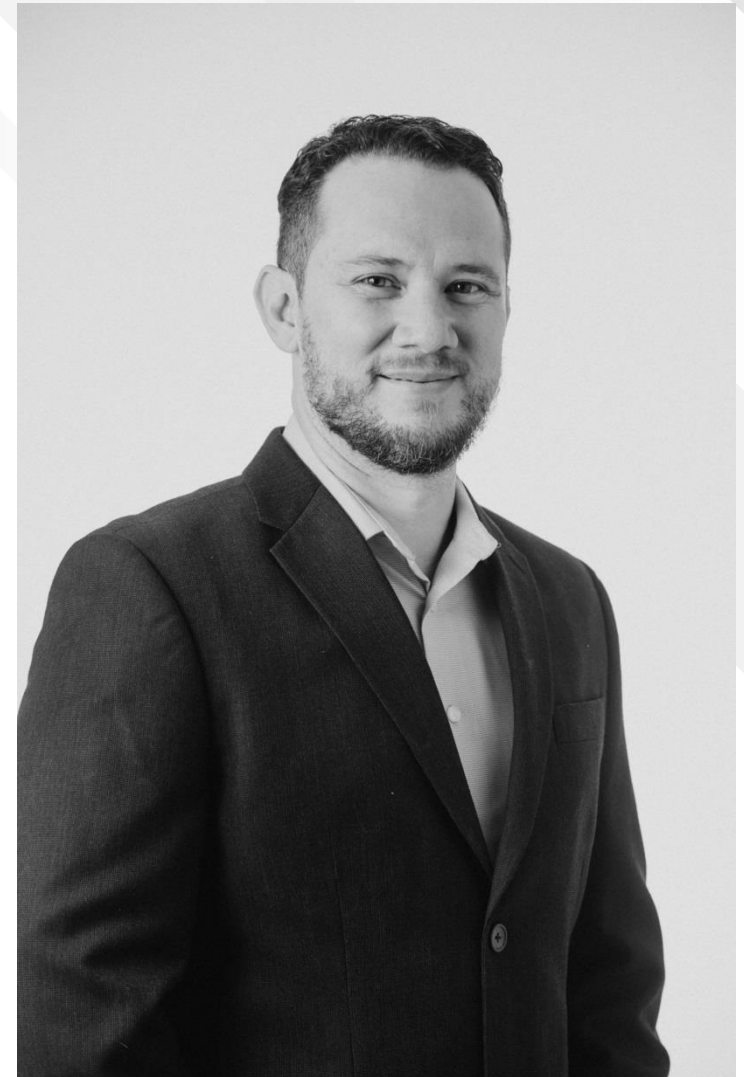
Leads the Global e-Invoice organization within O2C (Outbound), 5 employees, 12 vendor resources, 3 regions.

Latin AM O2C Technical team, 12 employees.

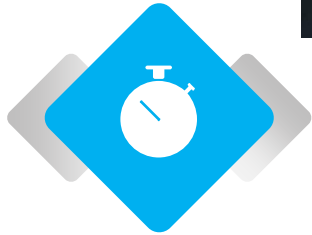
44 years old, married, 2 children,.

Degree: Industrial Engineer, External Certifications: SAP SD Certified, PMP.

Internal Certifications: O2C Advance, Application Management Advanced, CEO Award.



# Agenda



**Our e-invoicing  
journey**

**01**



**Global companies  
and our pain  
points**

**02**



**Digitizing: not a  
technical matter**

**03**



**What high functioning  
companies need to leverage  
digitization**

**04**

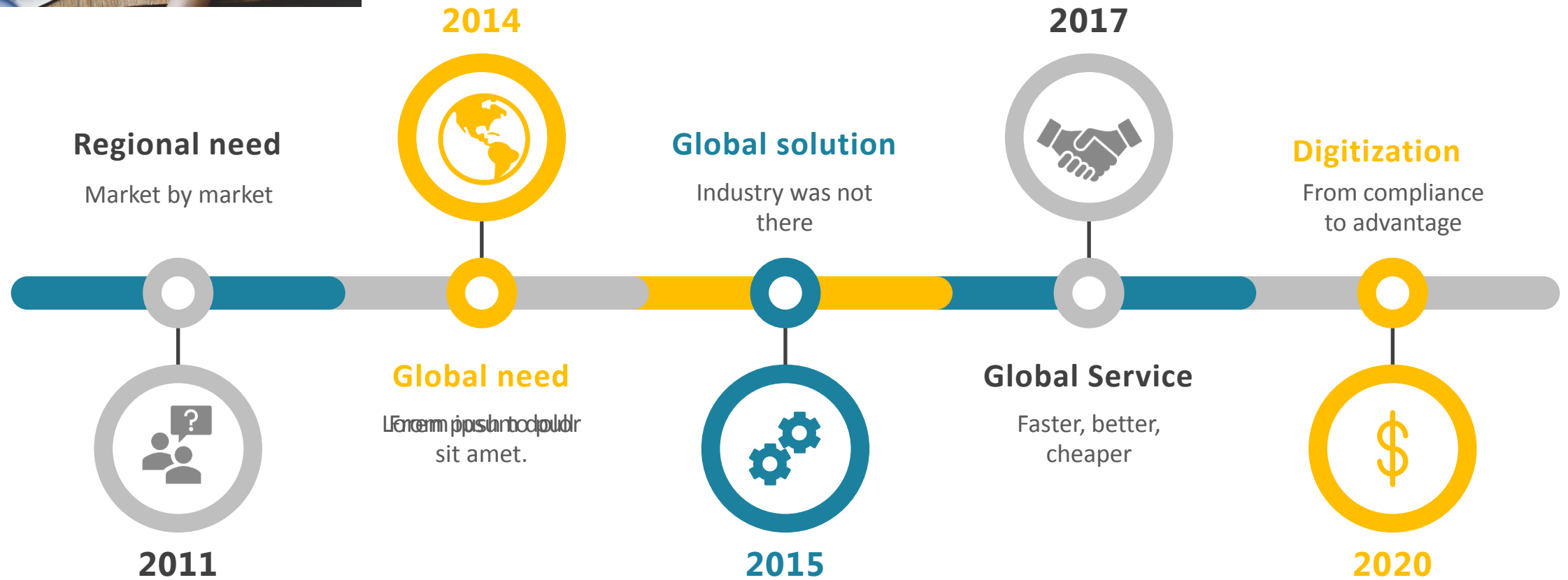


**Our vision of the  
future**

**05**



# e-Invoicing Journey





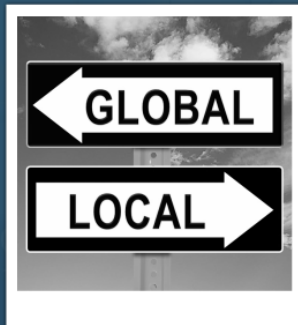
# Global Companies and Pain Points

One size fits all



Flexibility must be on the table

Local vs. Global



This is not an industry requirement

I know my business



Don't tell me you know exactly what I need

Operational Excellence



Let's talk critical

What it means to fail



Lost sales, demurrages, and fines

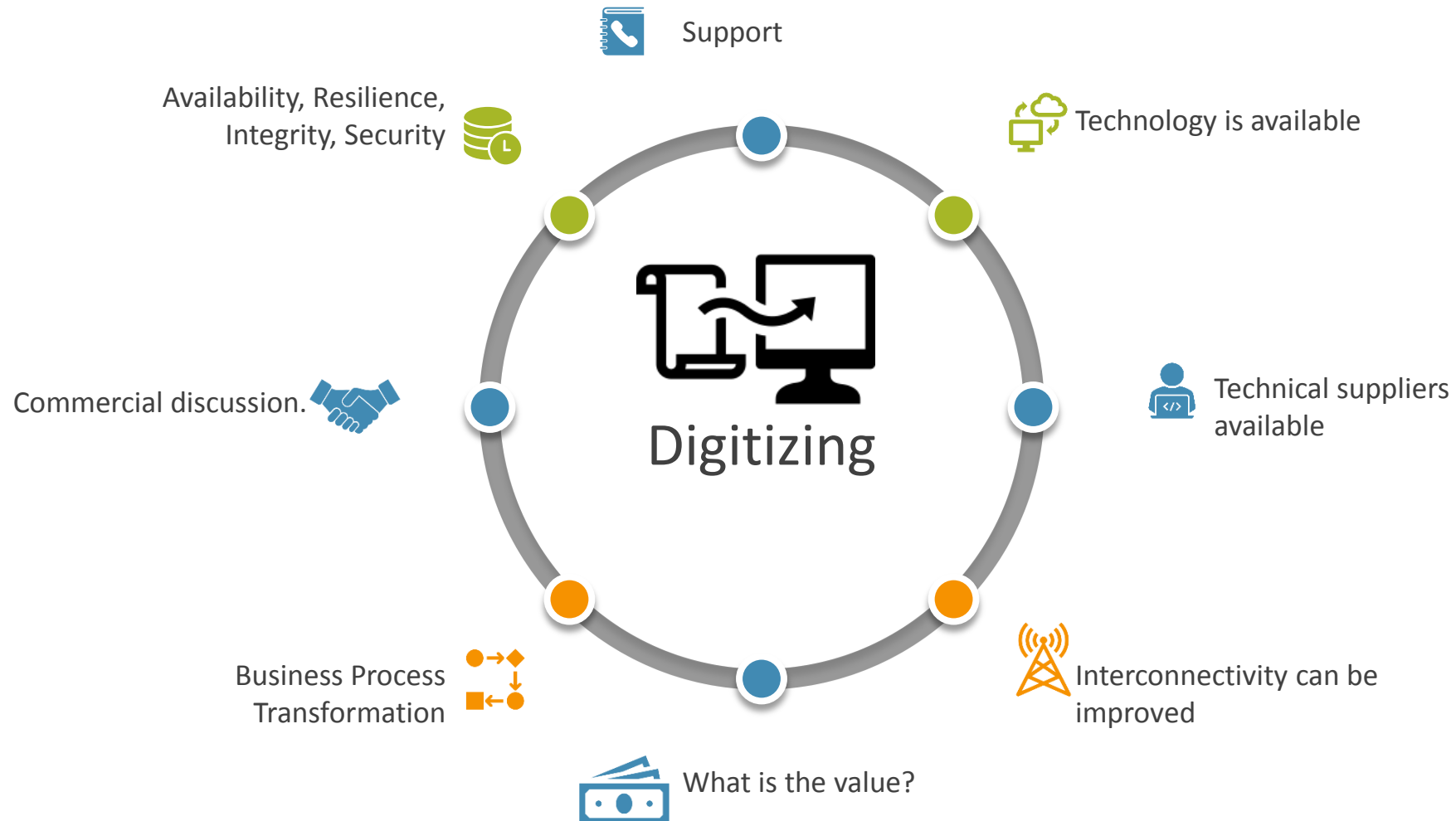
It's not you, it's me



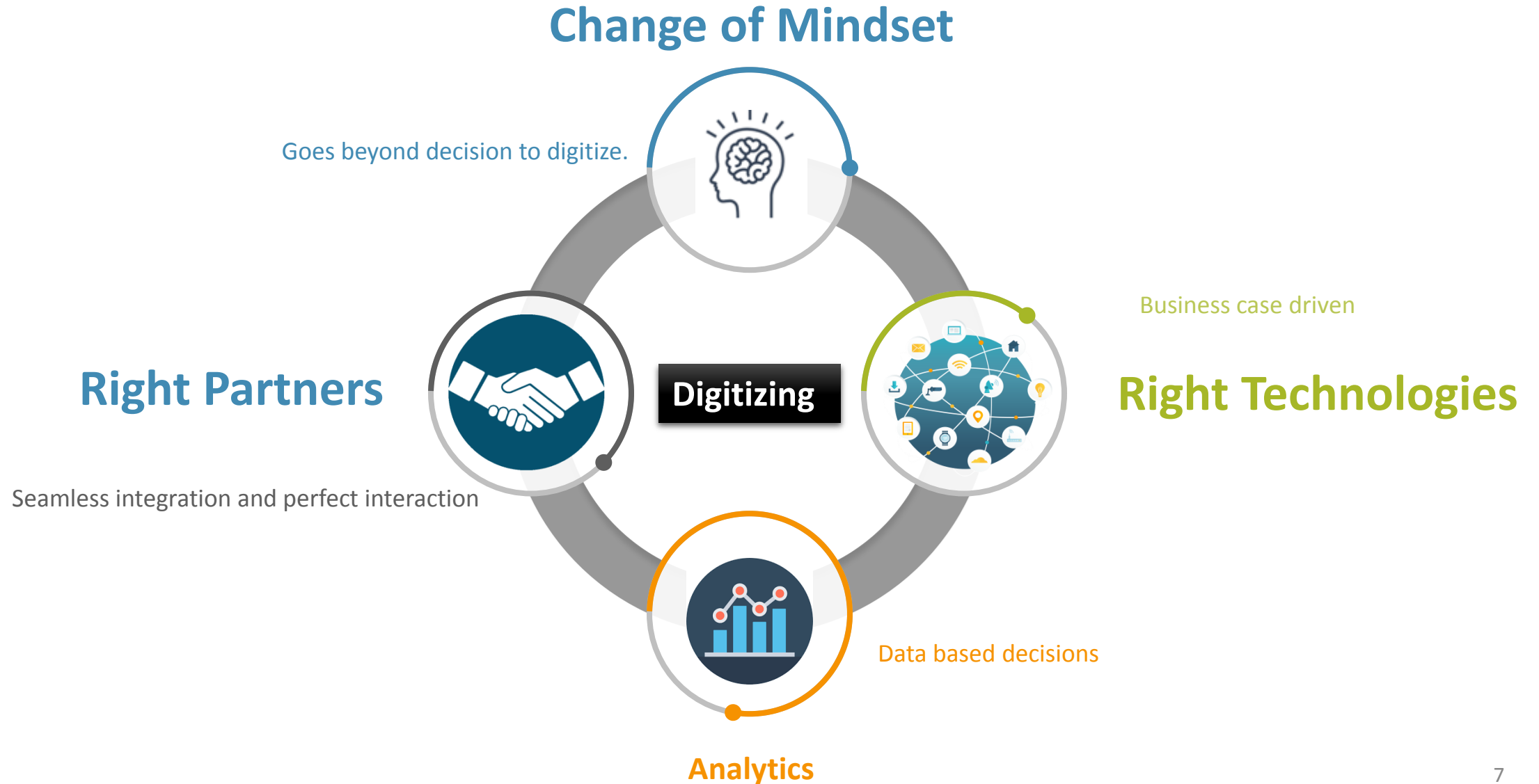
Mea Culpa

# Digitizing

Not a technical matter



# What high functioning companies need





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Right Partners

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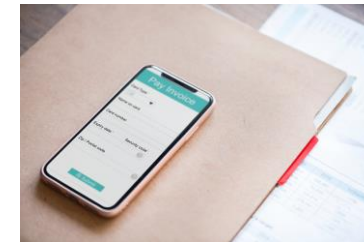
# Our Vision of the Future



E2E Supply Chain  
Digitization



Digital Purchase to  
Payment



Technical Supplier  
Networks



Full Digital Company





**THANKS  
FOR  
LISTENING,  
ANY  
QUESTIONS?**

