

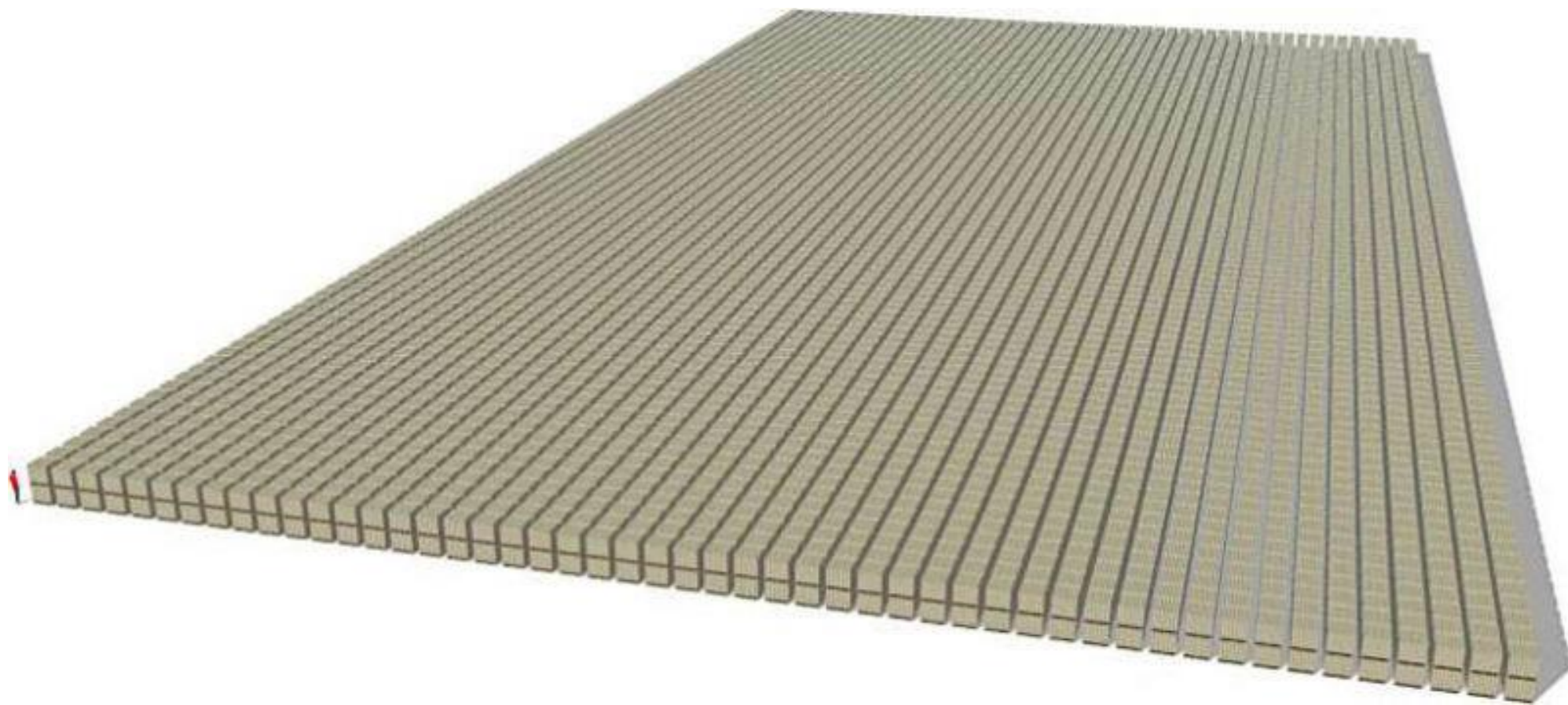
Show me the Money

Anthony “Ant” Persse

2nd Oct 2019

€1,300,000





Gizmodo's Graphical representation of \$1tn

Navigating uncertainty: PwC's annual global Working Capital

Unlocking cash to shore up your business

€1.3tr

could be released from the balance
sheets of global listed companies by
addressing poor working capital
performance.



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addressing poor working capital
sheets of global listed companies by

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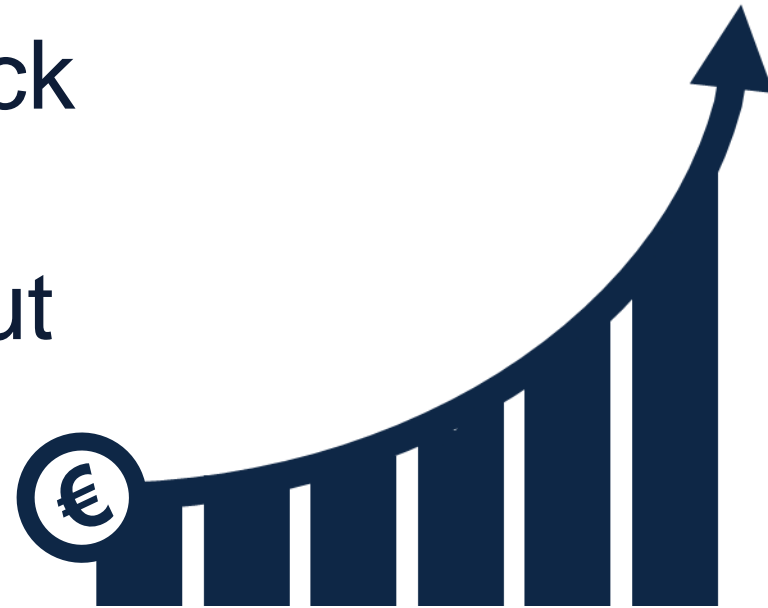


How can it drive cash
to businesses?
Capital?



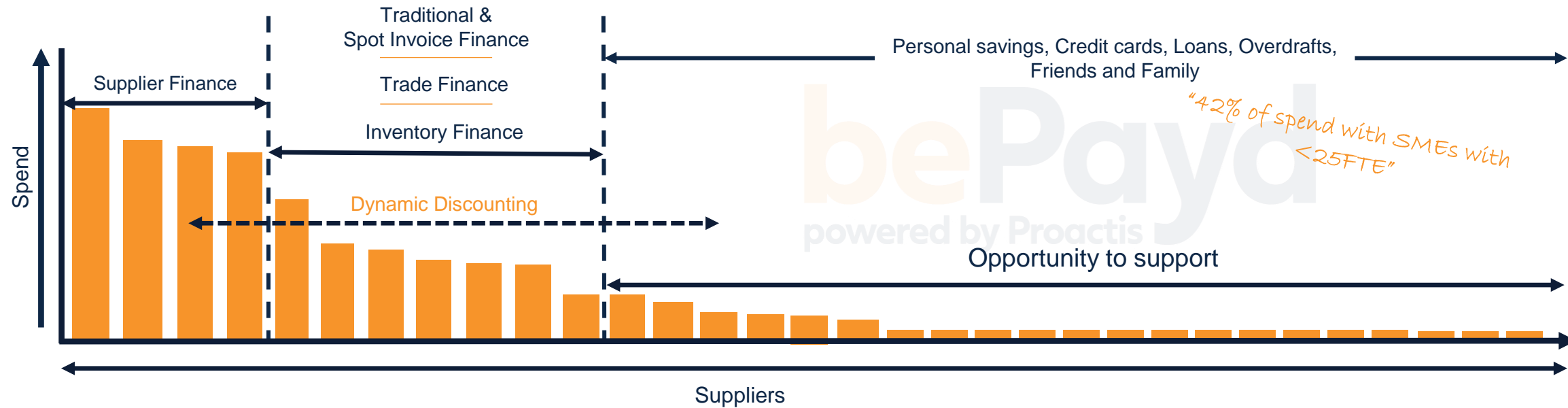


- ✓ Faster receivables in
- ✓ Faster churning stock
- ✓ Slower payments out





Supply Chain Finance Landscape



Supply chain finance coverage

55% run an Supply Chain Finance programme

23% run more than one SCF programme

41% that don't run one are considering it

Only
26%
of spend is covered by
an SCF Solution

Spend not covered

- ✗ Tier 2 suppliers or below
- ✗ Suppliers in financial hardship
- ✗ Suppliers with limited financial insights
- ✗ Suppliers with limited spending

SME's *"Remain underserved"*

"This is where we come in"



Meet Benji









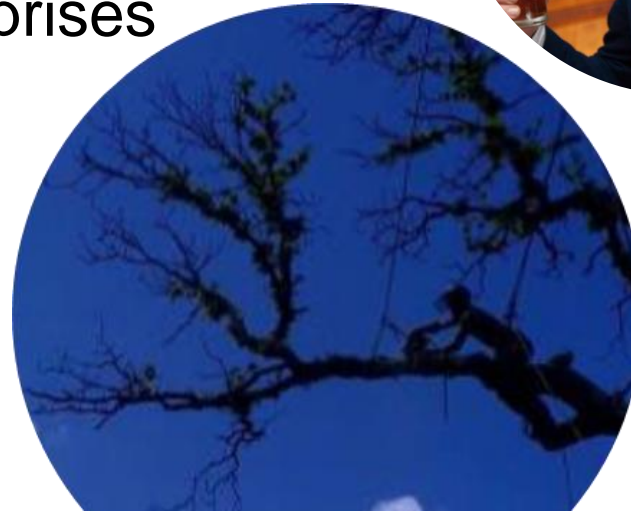


What if we could give Benji...

- 🌀 Automated notification of approval
- 🌀 Access to earlier payments

But...

- 🌀 It was extremely simple
- 🌀 Extremely fast
- 🌀 Convenient
- 🌀 Clear from the offset with no surprises



Developers Hauliers Security Recruiters Photographers
Taxis Creative Agents Consultants Florists
Maintenance firms Couriers Plumbers Trainers
Printers Vehicle Hire Stationery providers
Video Production **Benji x 000's** Copywriters
Cleaners Storage
Entertainers Tool hire Web designers Caterers
Telemarketing Healthcare Decorators Engineers
Translators Accountants Freelancers Designers Auditors
Pest control Landscapers Waste management

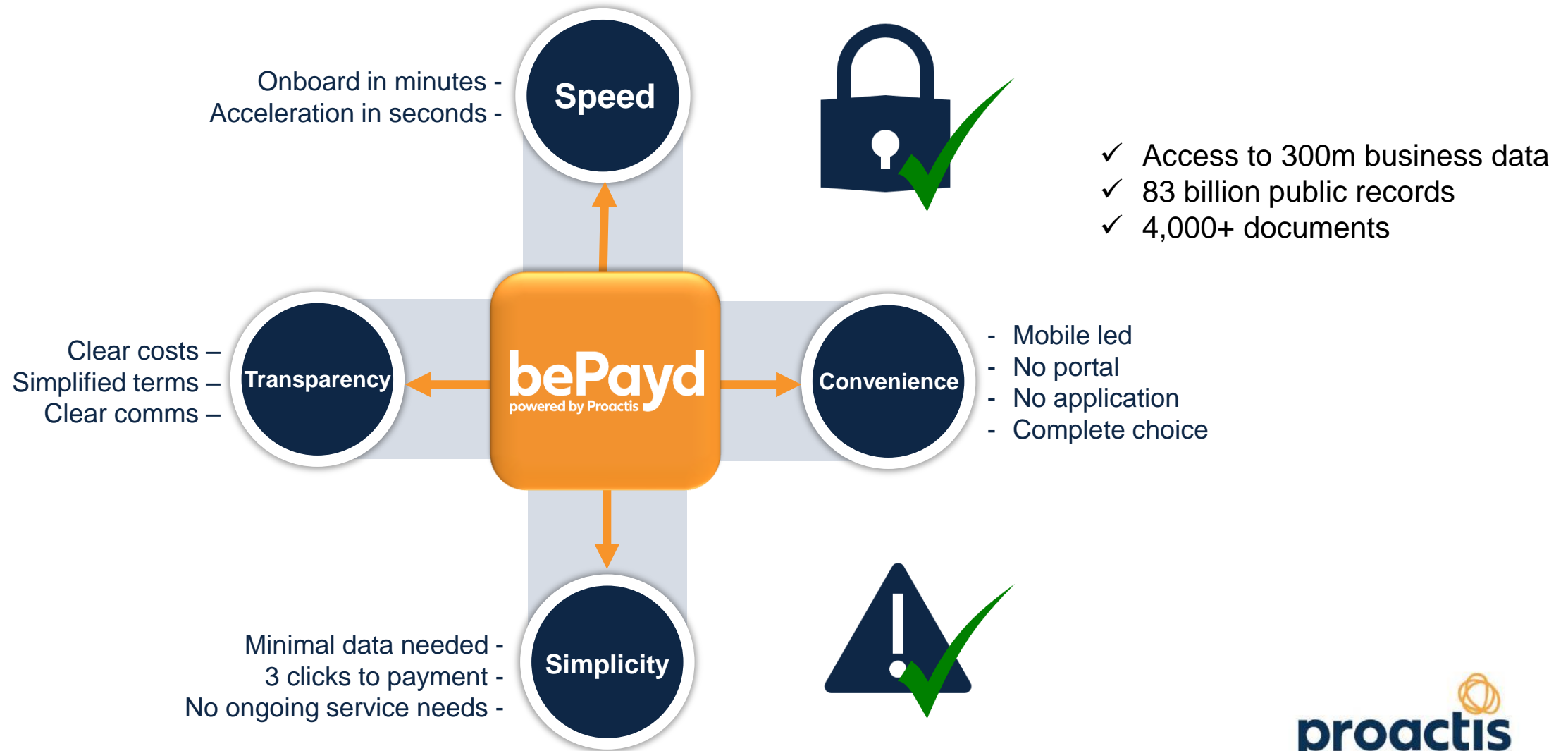
What if we could give buyers...

- 🌀 A new source of income
- 🌀 No adverse impact on cash flow
- 🌀 Cost savings
- 🌀 Additional Supplier insights
- 🌀 Enhanced supply chain sustainability
- 🌀 Greater focus towards strategic suppliers
- 🌀 A happier, more robust supplier pool
- 🌀 Increased supplier loyalty with great products and service
- 🌀 A positive CSR message
- 🌀 Simple integration
- 🌀 The ability to trial without any integration



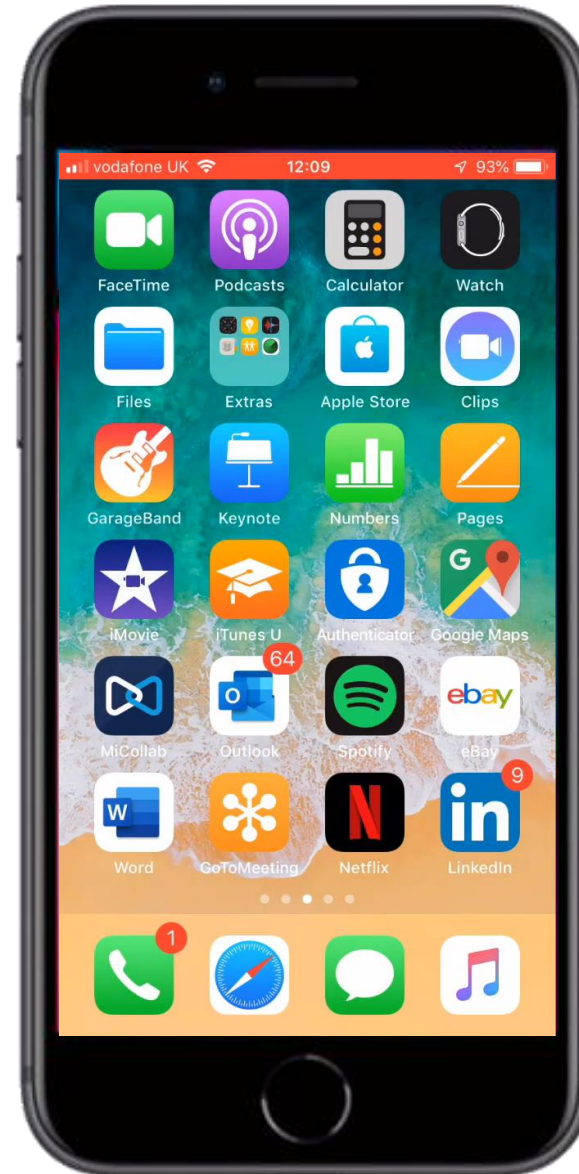


Building a Market Leading Solution



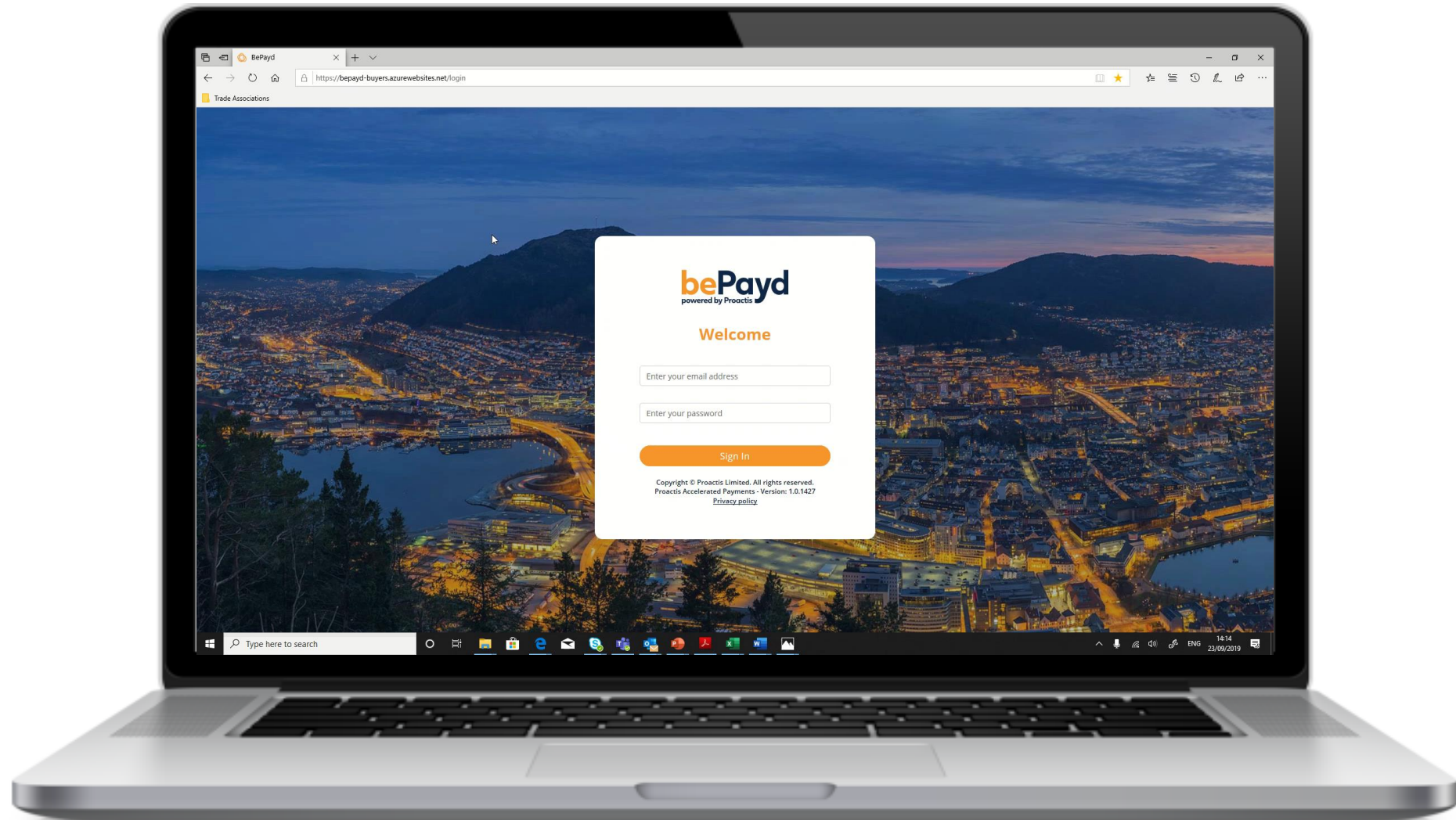


**One-time
Supplier
Onboard
+
1st Invoice**





Then it gets even simpler





Seeking Early Adopters



Thanks for your time...